



PAMIBIA UNIVERSITY
OF SCIENCE AND TECHNOLOGY

FACULTY OF COMMERCE, HUMAN SCIENCE AND EDUCATION

DEPARTMENT OF MARKETING AND LOGISTICS

QUALIFICATION : BACHELOR OF LOGISTICS AND SUPPLY CHAIN MANAGEMENT HONOURS	
QUALIFICATION CODE: 08LSCH	LEVEL: 8
COURSE CODE: PSS811S	COURSE NAME: PROCUREMENT AND SUPPLIER RELATIONSHIP MANAGEMENT
SESSION: JULY 2022	PAPER: THEORY
DURATION: 3 HOURS	MARKS: 100

SECOND OPPORTUNITY EXAMINATION QUESTION PAPER	
EXAMINER(S)	Mr. TANGI NEPOLO
MODERATOR:	Ms ELISE THEOPHEBUS

INSTRUCTIONS
<ol style="list-style-type: none">1. Answer ALL the questions.2. Read all the questions carefully before answering.3. Number the answers clearly

THIS QUESTION PAPER CONSISTS OF 2 PAGES (Including this front page)

QUESTION 1**(25 MARKS)**

1.1 When designing a world-class SRM program for an organisation, there several key factors to consider. Using an organisation of your choice as an example, explain any (5) five of them. Give practical examples. (20 marks)

1.2 Discuss whether and how the SRM concept is embraced in the Namibian Public Procurement Act No. of 2015? (5 marks)

QUESTION 2**(25 MARKS)**

2.1 One of the key objectives of purchasing and procurement is to support organisational goals and objectives. By using an organisation of your choice, evaluate effective purchasing strategies needed for purchasing and procurement to support organisational needs. Use examples. (20 marks)

2.2 Briefly discuss E-reverse auctioning and give a practical example. (5 marks)

QUESTION 3**(10 MARKS)**

Efficient procurement is essential in our organisations, it enable the organisation to deliver its strategic aims and meet its day-to-day operations efficiently, however, to attain this, policies and procedures must be designed and implemented. Describe any five characteristics of an effective policy

QUESTION 4**(10 MARKS)**

4.1 Define SRM (2 marks)

4.2 As an expert procurement personnel, how would you advise an organisation that does not see any value in SRM? (8 marks)

QUESTION 5**(15 MARKS)**

Although organisations are aware and convinced of the SRM benefits, many still encounter difficulties developing, implementing, and operating partnerships. Assess the common challenges of implementing SRM.

QUESTION 6**(15 MARKS)**

Organisations with little or no international experience often face obstacles whenever they enter the global market. Discuss challenges and obstacles faced by organisations operating globally.

Total Marks: 100**END OF QUESTION PAPER**

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